Event Sales Report
New Writing Double Bill: Pub Corner Poets and Bill
Drummond
The Adelphi Club

Prepared: 11/12/2017 03:29:23

Gross Sales = £502.00 No. of Instances: 1

| | | | All Sea | ts Sold | Excluding | Comps | | Gross | | | Sold at G | ross Value | | | Concessions | / Discounted | | Com | ıps | Rese | rves | | | |
|------------------|----------|------------------|---------|------------------|-----------|------------------|-----------------------|---------|-----------------------|--------|------------------|------------|-------------------|--------|------------------|--------------|-------------------|--------|------------------|---------------|------------------|--------|--------------------|--------------------|
| Date | Capacity | Capacity Lock | # Sold | % of Capacity | # Sold | % of Capacity | Financial Capacity | Yield | Yield as % of FCap | # Sold | % of Capacity | £ Sold | £ as % of FCap | # Sold | % of Capacity | £ Sold | £ as % of FCap | # Sold | % of Capacity | # Reserved | % of Capacity | Locked | Sold & Reserved | Total Available |
| 10/12/2017 19:30 | 80 | 0 | 65 | 81% | 65 | 81% | £640.00 | £502.00 | 78% | 59 | 74% | £472.00 | 74% | 6 | 8% | £30.00 | 5% | 0 | 0% | 0 | 0% | 15 | 65 | 0 |
| | 80 | | 65 | 81% | 65 | 81% | £640.00 | £502.00 | 78% | 59 | 74% | £472.00 | 74% | 6 | 8% | £30.00 | 5% | | 0% | 0 | 0% | 15 | 65 | 0 |

| Summary Excluding Reserves | | | | | | | | | |
|----------------------------|---------|--|--|--|--|--|--|--|--|
| Sold: | 65 | | | | | | | | |
| As % of Capacity | 81% | | | | | | | | |
| Yield: | £502.00 | | | | | | | | |
| As Percentage: | 78% | | | | | | | | |
| Avg. Yield Per Ticket: | £7.72 | | | | | | | | |

| Summary Including Reserv | Summary Including Reserves | | | | | | | | | |
|--------------------------|----------------------------|--|--|--|--|--|--|--|--|--|
| Sold or Reserved: | 65 | | | | | | | | | |
| As Percentage: | 81% | | | | | | | | | |
| Yield: | £502.00 | | | | | | | | | |
| As Percentage: | 78% | | | | | | | | | |
| Avg. Yield Per Ticket: | £7.72 | | | | | | | | | |

| Summary of Discounted Tickets | |
|--------------------------------|-------|
| Gross price tickets discounted | 0 |
| Value of gross price discounts | £0.00 |
| Conc tickets discounted | 0 |
| Value of conc discounts | £0.00 |
| Number of price overides | 0 |

| Totals | | | |
|--------------------------|---------|-------|---------|
| | Gross | Тах | Net |
| Total Excluding Reserves | £502.00 | £0.00 | £502.00 |
| Total Including Reserves | £502.00 | £0.00 | £502.00 |

Event Sales Report
Substance Future Forum
Various

Prepared: 11/12/2017 03:29:23

Gross Sales = £1,945.00 No. of Instances: 1

| | | | All Sea | ts Sold | Excluding | Comps | | Gross | | | Sold at G | ross Value | | | Concessions | / Discounted | | Com | ıps | Rese | rves | | | |
|------------------|----------|------------------|---------|------------------|-----------|------------------|-----------------------|-----------|-----------------------|--------|------------------|------------|-------------------|--------|------------------|--------------|----------------|--------|------------------|---------------|------------------|--------|--------------------|--------------------|
| Date | Capacity | Capacity Lock | # Sold | % of Capacity | # Sold | % of Capacity | Financial Capacity | Yield | Yield as % of FCap | # Sold | % of Capacity | £ Sold | £ as % of FCap | # Sold | % of Capacity | £ Sold | £ as % of FCap | # Sold | % of Capacity | # Reserved | % of Capacity | Locked | Sold & Reserved | Total Available |
| 07/12/2017 09:30 | 200 | 0 | 140 | 70% | 81 | 41% | £5,000.00 | £1,945.00 | 39% | 65 | 33% | £1,625.00 | 33% | 16 | 8% | £320.00 |) 6% | 59 | 30% | 0 | 0% | 36 | 140 | 24 |
| | 200 | 0 | 140 | 70% | 81 | 41% | £5,000.00 | £1,945.00 | 39% | 65 | 33% | £1,625.00 | 33% | 16 | 8% | £320.00 | 6% | 59 | 30% | 0 | 0% | 36 | 140 | 24 |

| Summary Excluding Re | Summary Excluding Reserves | | | | | | | | | | |
|------------------------|----------------------------|--|--|--|--|--|--|--|--|--|--|
| Sold: | 140 | | | | | | | | | | |
| As % of Capacity | 70% | | | | | | | | | | |
| Yield: | £1,945.00 | | | | | | | | | | |
| As Percentage: | 39% | | | | | | | | | | |
| Avg. Yield Per Ticket: | £13.89 | | | | | | | | | | |

| Summary Including Reserves | | | | | | | | | |
|----------------------------|-----------|--|--|--|--|--|--|--|--|
| Sold or Reserved: | 140 | | | | | | | | |
| As Percentage: | 70% | | | | | | | | |
| Yield: | £1,945.00 | | | | | | | | |
| As Percentage: | 39% | | | | | | | | |
| Avg. Yield Per Ticket: | £13.89 | | | | | | | | |

| Summary of Discounted Tickets | |
|--------------------------------|-------|
| Gross price tickets discounted | 0 |
| Value of gross price discounts | £0.00 |
| Conc tickets discounted | 0 |
| Value of conc discounts | £0.00 |
| Number of price overides | 3 |

| Totals | | | |
|--------------------------|-----------|-------|-----------|
| | Gross | Tax | Net |
| Total Excluding Reserves | £1,945.00 | £0.00 | £1,945.00 |
| Total Including Reserves | £1,945.00 | £0.00 | £1,945.00 |

Event Sales Report Substance Future Forum - Offer Humber Street

Prepared: 11/12/2017 03:29:23

Gross Sales = £60.00 No. of Instances: 1

| | | | | All Sea | ts Sold | Excluding | g Comps | | Gross | | | Sold at | Gross Value | | | Concession | s / Discounted | | Con | ıps | Rese | rves | | | | |
|-----------|----------|----------|------------------|---------|------------------|-----------|------------------|-----------------------|--------|-----------------------|--------|------------------|-------------|-------------------|--------|------------------|----------------|----------------|--------|------------------|---------------|------------------|--------|--------------------|-------------------|----|
| D | ate | Capacity | Capacity Lock | # Sold | % of Capacity | # Sold | % of Capacity | Financial Capacity | Yield | Yield as % of FCap | # Sold | % of Capacity | £ Sold | £ as % of FCap | # Sold | % of Capacity | £ Sold | £ as % of FCap | # Sold | % of Capacity | # Reserved | % of Capacity | Locked | Sold & Reserved | Total Availabl | le |
| 07/12/201 | 17 09:30 | 50 | 0 | 2 | 8% | 4 | 1 8% | £750.00 | £60.00 | 8% | 4 | 4 8% | £60.0 | 0 8% | (| 0% | £0.0 | 0 0% | 0 | 0% | 0 | 0% | 36 | 4 | ı : | 10 |
| | | 50 | | 4 | 8% | 4 | 1 8% | £750.00 | £60.00 | 8% | | 4 8% | £60.0 | 8% | | 0% | £0.0 | 0 0% | 0 | 0% | 0 | 0% | 36 | 4 | | 10 |

| Summary Excluding Reserves | | | | | | | | | |
|----------------------------|--------|--|--|--|--|--|--|--|--|
| Sold: | 4 | | | | | | | | |
| As % of Capacity | 8% | | | | | | | | |
| Yield: | £60.00 | | | | | | | | |
| As Percentage: | 8% | | | | | | | | |
| Avg. Yield Per Ticket: | £15.00 | | | | | | | | |

| Summary Including Reserves | | |
|----------------------------|--------|--|
| Sold or Reserved: | 4 | |
| As Percentage: | 8% | |
| Yield: | £60.00 | |
| As Percentage: | 8% | |
| Avg. Yield Per Ticket: | £15.00 | |

| Summary of Discounted Tickets | |
|--------------------------------|-------|
| Gross price tickets discounted | 0 |
| Value of gross price discounts | £0.00 |
| Conc tickets discounted | 0 |
| Value of conc discounts | £0.00 |
| Number of price overides | 0 |

| Totals | | | |
|--------------------------|--------|-------|--------|
| | Gross | Tax | Net |
| Total Excluding Reserves | £60.00 | £0.00 | £60.00 |
| Total Including Reserves | £60.00 | £0.00 | £60.00 |