Event Sales Report The Last Testament of Lillian Bilocca

Prepared: 23/11/2017 17:16:58 Sales = £43,434.70 Number of Instances: 16

| | All Seats Sold | | | Excluding Comps | | | Sold at Full Price | | Concessions / Discounted | | Comps | | Reserves | | | | | | |
|------------------|----------------|--------|------------------|-----------------|------------------|------------|--------------------|------------------|--------------------------|--------|------------------|------------|----------|------------------|---------------|------------------|--------|--------------------|--------------------|
| Date | Capacity | # Sold | % of Capacity | # Sold | % of Capacity | Yield | # Sold | % of Capacity | £ Sold | # Sold | % of Capacity | £ Sold | # Sold | % of Capacity | # Reserved | % of Capacity | Locked | Sold & Reserved | Total Available |
| 03/11/2017 19:30 | 200 | 194 | 97% | 153 | 77% | £2,099.00 | 93 | 47% | £1,395.00 | 60 | 30% | £704.00 | 41 | 21% | 0 | 0% | 6 | 194 | 0 |
| 04/11/2017 19:30 | 200 | 196 | 98% | 132 | 66% | £1,851.00 | 89 | 45% | £1,335.00 | 43 | 22% | £516.00 | 64 | 32% | 0 | 0% | 4 | 196 | 0 |
| 08/11/2017 17:30 | 200 | 185 | 93% | 133 | 67% | £1,727.60 | 61 | 31% | £915.00 | 72 | 36% | £812.60 | 52 | 26% | 0 | 0% | 7 | 185 | 8 |
| 08/11/2017 20:30 | 200 | 172 | 86% | 33 | 17% | £585.00 | 8 | 4% | £152.00 | 25 | 13% | £433.00 | 139 | 70% | 0 | 0% | 26 | 172 | 2 |
| 09/11/2017 19:30 | 200 | 165 | 83% | 95 | 48% | £1,664.00 | 44 | 22% | £836.00 | 51 | 26% | £828.00 | 70 | 35% | 0 | 0% | 31 | 165 | 4 |
| 10/11/2017 17:30 | 200 | 188 | 94% | 164 | 82% | £3,249.00 | 95 | 48% | £2,042.50 | 69 | 35% | £1,206.50 | 24 | 12% | 0 | 0% | 4 | 188 | 8 |
| 10/11/2017 20:30 | 200 | 191 | 96% | 175 | 88% | £3,342.10 | 96 | 48% | £2,064.00 | 79 | 40% | £1,278.10 | 16 | 8% | 0 | 0% | 6 | 191 | 3 |
| 11/11/2017 15:30 | 200 | 198 | 99% | 167 | 84% | £2,885.00 | 96 | 48% | £1,824.00 | 71 | 36% | £1,061.00 | 31 | 16% | 0 | 0% | 2 | 198 | 0 |
| 11/11/2017 19:30 | 200 | 200 | 100% | 184 | 92% | £3,634.30 | 117 | 59% | £2,515.50 | 67 | 34% | £1,118.80 | 16 | 8% | 0 | 0% | 0 | 200 | 0 |
| 15/11/2017 17:30 | 200 | 197 | 99% | 138 | 69% | £2,223.00 | 69 | 35% | £1,311.00 | 69 | 35% | £912.00 | 59 | 30% | 0 | 0% | 1 | 197 | 2 |
| 15/11/2017 20:30 | 200 | 200 | 100% | 177 | 89% | £3,081.00 | 135 | 68% | £2,565.00 | 42 | 21% | £516.00 | 23 | 12% | 0 | 0% | 0 | 200 | 0 |
| 16/11/2017 19:30 | 200 | 198 | 99% | 182 | 91% | £3,445.50 | 102 | 51% | £2,193.00 | 80 | 40% | £1,252.50 | 16 | 8% | 0 | 0% | 2 | 198 | 0 |
| 17/11/2017 17:30 | 200 | 200 | 100% | 188 | 94% | £3,741.00 | 94 | 47% | £2,021.00 | 94 | 47% | £1,720.00 | 12 | 6% | 0 | 0% | 0 | 200 | 0 |
| 17/11/2017 20:30 | 200 | 200 | 100% | 182 | 91% | £3,512.50 | 112 | 56% | £2,408.00 | 70 | 35% | £1,104.50 | 18 | 9% | 0 | 0% | 0 | 200 | 0 |
| 18/11/2017 15:30 | 200 | 200 | 100% | 172 | 86% | £2,931.00 | 100 | 50% | £1,900.00 | 72 | 36% | £1,031.00 | 28 | 14% | 0 | 0% | 0 | 200 | 0 |
| 18/11/2017 19:30 | 200 | 198 | 99% | 179 | 90% | £3,463.70 | 105 | 53% | £2,257.50 | 74 | 37% | £1,206.20 | 19 | 10% | 0 | 0% | 0 | 198 | 2 |
| | 3200 | 3082 | 96% | 2454 | 77% | £43,434.70 | 1416 | 44% | £27,734.50 | 1038 | 32% | £15,700.20 | 628 | 20% | 0 | 0% | 89 | 3082 | 29 |

PP seats are calculated as 12 per performance at full ticket price, the value of which is still included in this report. PP seats are agreed at point of contract and may not be applicable to all deals.

| Summary | |
|---------------------------------|------------|
| Total Value (Sales & Reserves): | £43,434.70 |
| Total Value (Sales): | £43,434.70 |