

| Date | All Seats Sold | | | | Excluding Comps | | Gross | | | Sold at Gross Value | | | | Concessions / Discounted | | | | Comps | | Reserves | | | Total Available | |
|------------------|----------------|---------------|--------|---------------|-----------------|---------------|--------------------|---------|--------------------|---------------------|---------------|---------|----------------|--------------------------|---------------|--------|----------------|--------|---------------|------------|---------------|--------|-----------------|-----------------|
| | Capacity | Capacity Lock | # Sold | % of Capacity | # Sold | % of Capacity | Financial Capacity | Yield | Yield as % of FCap | # Sold | % of Capacity | £ Sold | £ as % of FCap | # Sold | % of Capacity | £ Sold | £ as % of FCap | # Sold | % of Capacity | # Reserved | % of Capacity | Locked | | Sold & Reserved |
| 03/06/2017 19:30 | 300 | 0 | 93 | 31% | 89 | 30% | £750.00 | £222.50 | 30% | 89 | 30% | £222.50 | 30% | 0 | 0% | £0.00 | 0% | 4 | 1% | 0 | 0% | 120 | 93 | 87 |
| | 300 | 0 | 93 | 31% | 89 | 30% | £750.00 | £222.50 | 30% | 89 | 30% | £222.50 | 30% | 0 | 0% | £0.00 | 0% | 4 | 1% | 0 | 0% | 120 | 93 | 87 |

| Summary Excluding Reserves | |
|----------------------------|---------|
| Sold: | 93 |
| As % of Capacity | 31% |
| Yield: | £222.50 |
| As Percentage: | 30% |
| Avg. Yield Per Ticket: | £2.39 |

| Summary Including Reserves | |
|----------------------------|---------|
| Sold or Reserved: | 93 |
| As Percentage: | 31% |
| Yield: | £222.50 |
| As Percentage: | 30% |
| Avg. Yield Per Ticket: | £2.39 |

| Summary of Discounted Tickets | |
|--------------------------------|-------|
| Gross price tickets discounted | 0 |
| Value of gross price discounts | £0.00 |
| Conc tickets discounted | 0 |
| Value of conc discounts | £0.00 |
| Number of price overrides | 1 |

| Totals | Gross | Tax | Net |
|--------------------------|--------------------------|---------|---------|
| | Total Excluding Reserves | £222.50 | £0.00 |
| Total Including Reserves | £222.50 | £0.00 | £222.50 |

| Date | All Seats Sold | | | | Excluding Comps | | Gross | | | Sold at Gross Value | | | | Concessions / Discounted | | | | Comps | | Reserves | | Locked | Sold & Reserved | Total Available |
|------------------|----------------|---------------|--------|---------------|-----------------|---------------|--------------------|---------|--------------------|---------------------|---------------|---------|----------------|--------------------------|---------------|--------|----------------|--------|---------------|------------|---------------|--------|-----------------|-----------------|
| | Capacity | Capacity Lock | # Sold | % of Capacity | # Sold | % of Capacity | Financial Capacity | Yield | Yield as % of FCap | # Sold | % of Capacity | £ Sold | £ as % of FCap | # Sold | % of Capacity | £ Sold | £ as % of FCap | # Sold | % of Capacity | # Reserved | % of Capacity | | | |
| 03/06/2017 14:00 | 300 | 0 | 100 | 33% | 96 | 32% | £750.00 | £240.00 | 32% | 96 | 32% | £240.00 | 32% | 0 | 0% | £0.00 | 0% | 4 | 1% | 0 | 0% | 137 | 100 | 63 |
| | 300 | 0 | 100 | 33% | 96 | 32% | £750.00 | £240.00 | 32% | 96 | 32% | £240.00 | 32% | 0 | 0% | £0.00 | 0% | 4 | 1% | 0 | 0% | 137 | 100 | 63 |

| Summary Excluding Reserves | |
|----------------------------|---------|
| Sold: | 100 |
| As % of Capacity | 33% |
| Yield: | £240.00 |
| As Percentage: | 32% |
| Avg. Yield Per Ticket: | £2.40 |

| Summary Including Reserves | |
|----------------------------|---------|
| Sold or Reserved: | 100 |
| As Percentage: | 33% |
| Yield: | £240.00 |
| As Percentage: | 32% |
| Avg. Yield Per Ticket: | £2.40 |

| Summary of Discounted Tickets | |
|--------------------------------|-------|
| Gross price tickets discounted | 0 |
| Value of gross price discounts | £0.00 |
| Conc tickets discounted | 0 |
| Value of conc discounts | £0.00 |
| Number of price overrides | 1 |

| Totals | Gross | Tax | Net |
|--------------------------|--------------------------|---------|---------|
| | Total Excluding Reserves | £240.00 | £0.00 |
| Total Including Reserves | £240.00 | £0.00 | £240.00 |

| Date | All Seats Sold | | | | Excluding Comps | | Gross | | | Sold at Gross Value | | | | Concessions / Discounted | | | | Comps | | Reserves | | | Total Available | |
|------------------|----------------|---------------|--------|---------------|-----------------|---------------|--------------------|---------|--------------------|---------------------|---------------|---------|----------------|--------------------------|---------------|--------|----------------|--------|---------------|------------|---------------|--------|-----------------|-----------------|
| | Capacity | Capacity Lock | # Sold | % of Capacity | # Sold | % of Capacity | Financial Capacity | Yield | Yield as % of FCap | # Sold | % of Capacity | £ Sold | £ as % of FCap | # Sold | % of Capacity | £ Sold | £ as % of FCap | # Sold | % of Capacity | # Reserved | % of Capacity | Locked | | Sold & Reserved |
| 04/06/2017 11:00 | 90 | 0 | 36 | 40% | 32 | 36% | £450.00 | £125.00 | 28% | 18 | 20% | £90.00 | 20% | 14 | 16% | £35.00 | 8% | 4 | 4% | 0 | 0% | 32 | 36 | 22 |
| 04/06/2017 14:00 | 90 | 0 | 35 | 39% | 35 | 39% | £450.00 | £130.00 | 29% | 17 | 19% | £85.00 | 19% | 18 | 20% | £45.00 | 10% | 0 | 0% | 0 | 0% | 32 | 35 | 23 |
| | 180 | 0 | 71 | 39% | 67 | 37% | £900.00 | £255.00 | 28% | 35 | 19% | £175.00 | 19% | 32 | 18% | £80.00 | 9% | 4 | 2% | 0 | 0% | 64 | 71 | 45 |

| Summary Excluding Reserves | |
|----------------------------|---------|
| Sold: | 71 |
| As % of Capacity | 39% |
| Yield: | £255.00 |
| As Percentage: | 28% |
| Avg. Yield Per Ticket: | £3.59 |

| Summary Including Reserves | |
|----------------------------|---------|
| Sold or Reserved: | 71 |
| As Percentage: | 39% |
| Yield: | £255.00 |
| As Percentage: | 28% |
| Avg. Yield Per Ticket: | £3.59 |

| Summary of Discounted Tickets | |
|--------------------------------|-------|
| Gross price tickets discounted | 0 |
| Value of gross price discounts | £0.00 |
| Conc tickets discounted | 0 |
| Value of conc discounts | £0.00 |
| Number of price overrides | 1 |

| Totals | Gross | Tax | Net |
|--------------------------|--------------------------|---------|---------|
| | Total Excluding Reserves | £255.00 | £0.00 |
| Total Including Reserves | £255.00 | £0.00 | £255.00 |

| Date | All Seats Sold | | Excluding Comps | | Gross | | | Sold at Gross Value | | | | Concessions / Discounted | | | | Comps | | Reserves | | | Total Available | | | |
|------------------|----------------|---------------|-----------------|---------------|--------|---------------|--------------------|---------------------|--------------------|--------|---------------|--------------------------|----------------|--------|---------------|---------|----------------|----------|---------------|------------|-----------------|---------------|--------|-----------------|
| | Capacity | Capacity Lock | # Sold | % of Capacity | # Sold | % of Capacity | Financial Capacity | Yield | Yield as % of FCap | # Sold | % of Capacity | £ Sold | £ as % of FCap | # Sold | % of Capacity | £ Sold | £ as % of FCap | # Sold | % of Capacity | # Reserved | | % of Capacity | Locked | Sold & Reserved |
| 01/06/2017 11:00 | 200 | 0 | 99 | 50% | 95 | 48% | £1,000.00 | £345.00 | 35% | 43 | 22% | £215.00 | 22% | 52 | 26% | £130.00 | 13% | 4 | 2% | 0 | 0% | 52 | 99 | 49 |
| 01/06/2017 15:00 | 200 | 0 | 59 | 30% | 55 | 28% | £1,000.00 | £190.00 | 19% | 21 | 11% | £105.00 | 11% | 34 | 17% | £85.00 | 9% | 4 | 2% | 0 | 0% | 98 | 59 | 43 |
| | 400 | 0 | 158 | 40% | 150 | 38% | £2,000.00 | £535.00 | 27% | 64 | 16% | £320.00 | 16% | 86 | 22% | £215.00 | 11% | 8 | 2% | 0 | 0% | 150 | 158 | 92 |

| Summary Excluding Reserves | |
|----------------------------|---------|
| Sold: | 158 |
| As % of Capacity | 40% |
| Yield: | £535.00 |
| As Percentage: | 27% |
| Avg. Yield Per Ticket: | £3.39 |

| Summary Including Reserves | |
|----------------------------|---------|
| Sold or Reserved: | 158 |
| As Percentage: | 40% |
| Yield: | £535.00 |
| As Percentage: | 27% |
| Avg. Yield Per Ticket: | £3.39 |

| Summary of Discounted Tickets | |
|--------------------------------|-------|
| Gross price tickets discounted | 0 |
| Value of gross price discounts | £0.00 |
| Conc tickets discounted | 0 |
| Value of conc discounts | £0.00 |
| Number of price overrides | 2 |

| Totals | Gross | Tax | Net |
|--------------------------|--------------------------|---------|---------|
| | Total Excluding Reserves | £535.00 | £0.00 |
| Total Including Reserves | £535.00 | £0.00 | £535.00 |

| Date | Capacity | Capacity Lock | All Seats Sold | | Excluding Comps | | Gross | | | Sold at Gross Value | | | | Concessions / Discounted | | | | Comps | | Reserves | | | Total Available | |
|------------------|----------|---------------|----------------|---------------|-----------------|---------------|--------------------|-----------|--------------------|---------------------|---------------|-----------|----------------|--------------------------|---------------|--------|----------------|--------|---------------|------------|---------------|--------|-----------------|-----------------|
| | | | # Sold | % of Capacity | # Sold | % of Capacity | Financial Capacity | Yield | Yield as % of FCap | # Sold | % of Capacity | £ Sold | £ as % of FCap | # Sold | % of Capacity | £ Sold | £ as % of FCap | # Sold | % of Capacity | # Reserved | % of Capacity | Locked | | Sold & Reserved |
| 02/06/2017 19:45 | 370 | 0 | 219 | 59% | 215 | 58% | £1,850.00 | £1,075.00 | 58% | 215 | 58% | £1,075.00 | 58% | 0 | 0% | £0.00 | 0% | 4 | 1% | 0 | 0% | 150 | 219 | 1 |
| | 370 | 0 | 219 | 59% | 215 | 58% | £1,850.00 | £1,075.00 | 58% | 215 | 58% | £1,075.00 | 58% | 0 | 0% | £0.00 | 0% | 4 | 1% | 0 | 0% | 150 | 219 | 1 |

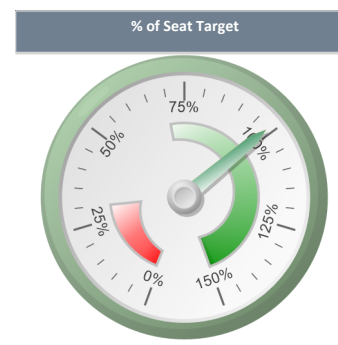
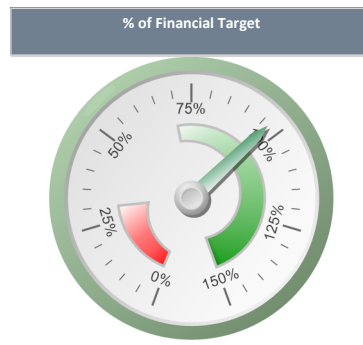
| Summary Excluding Reserves | |
|----------------------------|-----------|
| Sold: | 219 |
| As % of Capacity | 59% |
| Yield: | £1,075.00 |
| As Percentage: | 58% |
| Avg. Yield Per Ticket: | £4.91 |

| Summary Including Reserves | |
|----------------------------|-----------|
| Sold or Reserved: | 219 |
| As Percentage: | 59% |
| Yield: | £1,075.00 |
| As Percentage: | 58% |
| Avg. Yield Per Ticket: | £4.91 |

| Summary of Discounted Tickets | |
|--------------------------------|-------|
| Gross price tickets discounted | 0 |
| Value of gross price discounts | £0.00 |
| Conc tickets discounted | 0 |
| Value of conc discounts | £0.00 |
| Number of price overrides | 1 |

| Totals | Gross | Tax | Net |
|--------------------------|--------------------------|-----------|-----------|
| | Total Excluding Reserves | £1,075.00 | £0.00 |
| Total Including Reserves | £1,075.00 | £0.00 | £1,075.00 |

| Targets | |
|--|-----------|
| Financial Target | £1,110.00 |
| % of Financial Target (excl. Reservations) | 96.8% |
| % of Financial Target (incl. Reservations) | 96.8% |
| Seats Target | 222 |
| % of Seats Target (excl. Reservations) | 98.6% |
| % of Seats Target (incl. Reservations) | 98.6% |



| Date | Capacity | Capacity Lock | All Seats Sold | | Excluding Comps | | Gross | | | Sold at Gross Value | | | | Concessions / Discounted | | | | Comps | | Reserves | | Locked | Sold & Reserved | Total Available |
|------------------|----------|---------------|----------------|---------------|-----------------|---------------|--------------------|---------|--------------------|---------------------|---------------|---------|----------------|--------------------------|---------------|--------|----------------|--------|---------------|------------|---------------|--------|-----------------|-----------------|
| | | | # Sold | % of Capacity | # Sold | % of Capacity | Financial Capacity | Yield | Yield as % of FCap | # Sold | % of Capacity | £ Sold | £ as % of FCap | # Sold | % of Capacity | £ Sold | £ as % of FCap | # Sold | % of Capacity | # Reserved | % of Capacity | | | |
| 30/05/2017 19:30 | 80 | 0 | 52 | 65% | 48 | 60% | £400.00 | £237.50 | 59% | 47 | 59% | £235.00 | 59% | 1 | 1% | £2.50 | 1% | 4 | 5% | 0 | 0% | 26 | 52 | 2 |
| | 80 | 0 | 52 | 65% | 48 | 60% | £400.00 | £237.50 | 59% | 47 | 59% | £235.00 | 59% | 1 | 1% | £2.50 | 1% | 4 | 5% | 0 | 0% | 26 | 52 | 2 |

| Summary Excluding Reserves | |
|----------------------------|---------|
| Sold: | 52 |
| As % of Capacity | 65% |
| Yield: | £237.50 |
| As Percentage: | 59% |
| Avg. Yield Per Ticket: | £4.57 |

| Summary Including Reserves | |
|----------------------------|---------|
| Sold or Reserved: | 52 |
| As Percentage: | 65% |
| Yield: | £237.50 |
| As Percentage: | 59% |
| Avg. Yield Per Ticket: | £4.57 |

| Summary of Discounted Tickets | |
|--------------------------------|-------|
| Gross price tickets discounted | 0 |
| Value of gross price discounts | £0.00 |
| Conc tickets discounted | 0 |
| Value of conc discounts | £0.00 |
| Number of price overrides | 1 |

| Totals | Gross | Tax | Net |
|--------------------------|--------------------------|---------|---------|
| | Total Excluding Reserves | £237.50 | £0.00 |
| Total Including Reserves | £237.50 | £0.00 | £237.50 |

| Date | All Seats Sold | | | | Excluding Comps | | Gross | | | Sold at Gross Value | | | | Concessions / Discounted | | | | Comps | | Reserves | | | Total Available | |
|------------------|----------------|---------------|--------|---------------|-----------------|---------------|--------------------|--------|--------------------|---------------------|---------------|--------|----------------|--------------------------|---------------|--------|----------------|--------|---------------|------------|---------------|--------|-----------------|-----------------|
| | Capacity | Capacity Lock | # Sold | % of Capacity | # Sold | % of Capacity | Financial Capacity | Yield | Yield as % of FCap | # Sold | % of Capacity | £ Sold | £ as % of FCap | # Sold | % of Capacity | £ Sold | £ as % of FCap | # Sold | % of Capacity | # Reserved | % of Capacity | Locked | | Sold & Reserved |
| 02/06/2017 19:30 | 80 | 0 | 22 | 28% | 18 | 23% | £400.00 | £85.00 | 21% | 16 | 20% | £80.00 | 20% | 2 | 3% | £5.00 | 1% | 4 | 5% | 0 | 0% | 32 | 22 | 26 |
| | 80 | 0 | 22 | 28% | 18 | 23% | £400.00 | £85.00 | 21% | 16 | 20% | £80.00 | 20% | 2 | 3% | £5.00 | 1% | 4 | 5% | 0 | 0% | 32 | 22 | 26 |

| Summary Excluding Reserves | |
|----------------------------|--------|
| Sold: | 22 |
| As % of Capacity | 28% |
| Yield: | £85.00 |
| As Percentage: | 21% |
| Avg. Yield Per Ticket: | £3.86 |

| Summary Including Reserves | |
|----------------------------|--------|
| Sold or Reserved: | 22 |
| As Percentage: | 28% |
| Yield: | £85.00 |
| As Percentage: | 21% |
| Avg. Yield Per Ticket: | £3.86 |

| Summary of Discounted Tickets | |
|--------------------------------|-------|
| Gross price tickets discounted | 0 |
| Value of gross price discounts | £0.00 |
| Conc tickets discounted | 0 |
| Value of conc discounts | £0.00 |
| Number of price overrides | 1 |

| Totals | Gross | Tax | Net |
|--------------------------|--------------------------|--------|--------|
| | Total Excluding Reserves | £85.00 | £0.00 |
| Total Including Reserves | £85.00 | £0.00 | £85.00 |