Event Sales Report Flood: Abundance (Part 2) Victoria Dock

Prepared: 17/04/2017 02:46:55 Gross Sales = £23,460.00 No. of Instances: 6

| | | | All Seat | s Sold | Excluding | Comps | | Gross | | | Sold at G | ross Value | | | Concessions | / Discounted | | Com | ıps | Resei | ves | | | |
|------------------|----------|------------------|----------|------------------|-----------|------------------|-----------------------|------------|-----------------------|--------|------------------|------------|-------------------|--------|------------------|--------------|-------------------|--------|------------------|---------------|------------------|--------|--------------------|--------------------|
| Date | Capacity | Capacity Lock | # Sold | % of Capacity | # Sold | % of Capacity | Financial Capacity | Yield | Yield as % of FCap | # Sold | % of Capacity | £ Sold | £ as % of FCap | # Sold | % of Capacity | £ Sold | £ as % of FCap | # Sold | % of Capacity | # Reserved | % of Capacity | Locked | Sold & Reserved | Total Available |
| 11/04/2017 20:00 | 450 | 0 | 450 | 100% | 315 | 70% | £5,625.00 | £3,795.00 | 67% | 258 | 57% | £3,225.00 | 57% | 57 | 13% | £570.00 | 10% | 135 | 30% | 0 | 0% | 0 | 450 | 0 |
| 12/04/2017 20:00 | 900 | 0 | 451 | 50% | 361 | 40% | £11,250.00 | £4,330.00 | 38% | 288 | 32% | £3,600.00 | 32% | 73 | 8% | £730.00 | 6% | 90 | 10% | 0 | 0% | 175 | 451 | 274 |
| 13/04/2017 20:00 | 900 | 0 | 452 | 50% | 421 | 47% | £11,250.00 | £5,042.50 | 45% | 333 | 37% | £4,162.50 | 37% | 88 | 10% | £880.00 | 8% | 31 | 3% | 0 | 0% | 150 | 452 | 298 |
| 14/04/2017 20:00 | 900 | 0 | 456 | 51% | 426 | 47% | £11,250.00 | £5,147.50 | 46% | 355 | 39% | £4,437.50 | 39% | 71 | 8% | £710.00 | 6% | 30 | 3% | 0 | 0% | 150 | 456 | 294 |
| 15/04/2017 20:00 | 900 | 0 | 452 | 50% | 422 | 47% | £11,250.00 | £5,120.00 | 46% | 360 | 40% | £4,500.00 | 40% | 62 | 7% | £620.00 | 6% | 30 | 3% | 0 | 0% | 150 | 452 | 298 |
| 16/04/2017 20:00 | 450 | 0 | 2 | 0% | 2 | 0% | £5,625.00 | £25.00 | 0% | 2 | 0% | £25.00 | 0% | 0 | 0% | £0.00 | 0% | 0 | 0% | 0 | 0% | 150 | 2 | 298 |
| | 4500 | 0 | 2263 | 50% | 1947 | 43% | £56,250.00 | £23,460.00 | 42% | 1596 | 35% | £19,950.00 | 35% | 351 | 8% | £3,510.00 | 6% | 316 | 7% | 0 | 0% | 775 | 2263 | 1462 |

| Summary Excluding Reserves | | | | | |
|----------------------------|------------|--|--|--|--|
| Sold: | 2263 | | | | |
| As % of Capacity | 50% | | | | |
| Yield: | £23,460.00 | | | | |
| As Percentage: | 42% | | | | |
| Avg. Yield Per Ticket: | £10.37 | | | | |

| Summary Including Reserves | | | | | |
|----------------------------|------------|--|--|--|--|
| Sold or Reserved: | 2263 | | | | |
| As Percentage: | 50% | | | | |
| Yield: | £23,460.00 | | | | |
| As Percentage: | 42% | | | | |
| Avg. Yield Per Ticket: | £10.37 | | | | |

| Summary of Discounted Tickets | |
|--------------------------------|-------|
| Gross price tickets discounted | 0 |
| Value of gross price discounts | £0.00 |
| Conc tickets discounted | 0 |
| Value of conc discounts | £0.00 |
| Number of price overides | 20 |

| Totals | | | |
|--------------------------|------------|-------|------------|
| | Gross | Тах | Net |
| Total Excluding Reserves | £23,460.00 | £0.00 | £23,460.00 |
| Total Including Reserves | £23,460.00 | £0.00 | £23,460.00 |

| Targets | | | | | | | |
|-------------------------------------------|--------|--|--|--|--|--|--|
| Seats Target | 350 | | | | | | |
| % of Seats Target (excl. Reservations) | 646.6% | | | | | | |
| % of Seats Target (incl. Reservations) | 646.6% | | | | | | |

